

## Juan Manuel Meryn

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### Work Experience

2020

#### **INVESTOR & ENTREPRENEUR**

Board Member and Investor in domestic and regional companies in several segments including fintech, lending, real estate and aquaculture. Building a regional portfolio of investments. In process of starting-up the great next thing.

2006-2019

#### **GALT PRINTING / BLACK SHEEP PUBLISHING**

Galt Printing is a leading offset printing company targeting both the “offshore printing market” (mainly USA and Puerto Rico) and the domestic market (Argentina). Black Sheep is a regional publishing and media company.

##### ***Co-Founder and Co-Ceo***

- Company was started from scratch in 2006 and has grown until becoming one of the leaders of the market with more than 80 employees in the production plant.
- Besides general management, responsibilities included direct roles in sales, production, operations, business development and HR.
- Started several publishing and media brands in Latam, including CardPlayer Latin America (a license of CardPlayer Inc), and Playboy Southern Cone (a license of Playboy Enterprises).
- Exited the company in 2019, after a merger with a competitor who has become the #1 company in the sector.

2012-2017

#### **GALT VENTURES**

Business Development and Private Equity Investing.

##### ***Managing Partner***

- Four partners sourcing and executing business opportunities in South America, with an entrepreneurial, hands-on approach for value creation.
- Management of current portfolio of long-term businesses of approx. \$200 million including real estate, printing and infrastructure.

2003-2008

#### **SILICON OPTICAL ARGENTINA**

Ophthalmic lab and distributor of ophthalmic lenses.

##### ***Co-Founder***

- Start-up during first year of business school, in partnership with a Chinese classmate with former experience in the area.
- Company has become one of the leaders of the Argentine market. Sold equity interest in 2008.

1998-2002

#### **BANKBOSTON, N.A.**

Specialized finance division of #1 wholesale bank in Argentina at the moment.

##### ***Relationship Manager and Vice-President***

- Responsible for relationship management, credit management, and structuring of lending and capital market transactions of commercial real estate. Co-managed a \$250 million portfolio.
- Arranged several innovative, tailor-made transactions for real estate investors in Argentina, including financings with political risk coverage, syndicated facilities, bond issues and securitizations.
- Became youngest Vice-President of BankBoston Argentina.

### Education

2004

#### **STANFORD GRADUATE SCHOOL OF BUSINESS**

MBA

- Member of the Entrepreneurship, Private Equity and Social Entrepreneurship Clubs. 770 GMAT.
- Recipient of the Morgan Stanley Dean Witter Fellowship.

1998

#### **UNIVERSIDAD TORCUATO DI TELLA**

Licentiate in Business Economics (“Economía Empresarial”)

- Graduated #1 in class and earned the “Business School Award”.