

Andrés Gago

Office: 412

web: <https://sites.google.com/view/a-gago>

Universidad Torcuato Di Tella

Voice: +54 9115169-7323

Av. Figueroa Alcorta, 7350, C1428, CABA, Argentina

E-mail: agago@utdt.edu

ACADEMIC APPOINTMENTS

Assistant Professor at UTDT Business School.

Oct 2019-Present

Research Affiliate at the Neuroscience Lab at UTDT

EDUCATION

PhD. in Economics, CEMFI (Spain).

2015-2019

Visiting Scholar in Rady School of Management.

Sep-Oct 2018

University of California San Diego.

Master in Economics and Finance, CEMFI (Spain).

2009-2011

BA in Economics, Universidad Autónoma de Madrid (Spain).

2003-2008

RESEARCH INTERESTS

Behavioral Economics, Applied Micro.

PUBLICATIONS

“Reciprocity and Uncertainty: When Do People Forgive?” Journal of Economic Psychology, 84, 102362.

OTHER RESEARCH WORK

“Reshuffling Students to Expand Parochial Altruism: A Field Experiment” with Marina Bosque. Cuadernos Económicos De ICE, 1(99)

WORKING PAPERS

“Confrontation Costs in Negotiations: Bargaining Under the Veil of a Screen”.

“Who Promotes Gender Sensitive Policies?” with Felipe Carozzi.

“Blaming your Predecessor: Government Turnover and External Financial Assistance” with Vicente J. Bermejo, Felipe Carozzi and Jose María Abad.

CONFERENCES

IAREP 2021

ESA World Meeting, World Congress of the Econometric Society 2020

Econometric Society European Winter Meeting 2019

43rd Simposio of the Spanish Economic Association (Madrid). 2018

VIII Jornadas de Posgrado UIMP (Santander), IMEBESS 4th Conference (Barcelona) 2017

41st Simposio of the Spanish Economic Association (Madrid).

2016

SEMINARS AND WORKSHOPS

XV RIDGE Forum – Workshop on Political Economy	2022
FAIR Workshop – NHH	2021
JILAEE, Experimental Lunch Seminar at University of Chicago, SIES, UNLP	2020
UAM, Sussex Business School, UNAV	2019
Rady School of Management	2018
Briq Summer School, Madrid Macroeconomics Graduate Workshop	2017
Madrid Microeconomics Graduate Workshop	2015

TEACHING AND SUPERVISING EXPERIENCE

Finance	2020, 2021, 2022
UTDT Business School – Master in Management + Analytics.	
Risk, Uncertainty and Finance.	2020, 2021, 2022
UTDT – Undergrad.	
Financial Risk Management.	2019
UTDT Business School – Master in Management + Analytics.	
Master Thesis Supervision.	2019 - 2022
UTDT Business School – Master in Management + Analytics.	
Business Management (short course).	2017 - 2020
IESE Business School – Univ. Navarra; Programa TECNUN.	
Uncertainty and Information.	2018
CEMFI; Master in Economics and Finance.	
Teaching Assistant for Prof. Guillermo Caruana.	
Introduction to Behavioral and Experimental Economics (short course).	2017
CEMFI; USI Program.	
Business Management (short course).	2017
Fundación Citi – IESE Business School; Programa Scale-Up (Ayto. Madrid).	
Financial Risk Management (short course).	2014, 2015
Repsol SA; Master REGE.	

GRANTS, SCHOLARSHIPS AND AWARDS

Premio extraordinario de doctorado en Economía y Gobierno – UIMP 2019-2020.

Grant for researchers' mobility to foreign institutions, CEMFI, Rady School of Management (UCSD) 2018.

María de Maeztu Units of Excellence programme, MDM-2016-0684 (2018).

Briq Institute Summer School Scholarship for tuition fees and travel expenses (2017).

Ramón Areces Grant for registration fee in SAEe (2016).

CEMFI Full Scholarship for completion of PhD in Economics (2015-2019).

CEMFI exploration grant for experimental research (2011).

CEMFI MPhil scholarship for living expenses (2010-2011).

CEMFI MPhil scholarship for tuition fees (2009-2011).

Erasmus in University of Cologne (2006-2007).

FUNDED PROJECTS

Comunidad de Madrid (2016-2019): “Finanzas, Innovación y Estrategias: Análisis Económico de la Productividad Empresarial y sus Determinantes”. Researcher. Project Coordinator: Gerard Llobet.

ERC Starting Grant agreement 638893 – A Comprehensive Approach to School Choice and Education. Research Assistant. Project Coordinator: Caterina Calsamiglia.

REFEREING OF JOURNAL ARTICLES

Journal of Economic Behavior and Organization, The Economic Journal, Journal of the Economic Science Association, Humanities and Social Sciences Communications.

PROFESSIONAL EXPERIENCE

Quant and Risk Analyst.	2011-2015
Repsol SA (Top 25 Oil&Gas), Risk Department.	
<ul style="list-style-type: none">■ Support in Talisman Energy acquisition process.■ Support in the development of the business strategy to enter the power market in the US and full development and deployment of a market risk methodology.■ Full development of a tailored Ebitda@Risk report for the Refining business unit. Presented personally every six months to the CEO and CFO.■ Exotic and physical option pricing.■ Analysis of sensitivities and market risk levels and VaR calculation & control for every business unit.■ Coordination of the integration of various business units in short term risk IT corporate systems and development of an in-house price and contract repository.■ Development and calibration of risk reports (VaR, Ebitda@Risk, Long Term Risk).	

Chief Economist Office Assistant (Internship).

Summer 2010

Spanish Regulation and Competition Authority (CNC).

NON ACADEMIC PUBLICATIONS

“¿Cuánto nos interesa la competencia?” (with Juan Delgado). Nada Es Gratis. 26-08-2010.

“Una solución al problema de la reventa” (with P. I. Hernández). El Economista. 9-10-2017.