Andrés Gago

Office: 412 web: https://sites.google.com/view/a-gago

Universidad Torcuato Di Tella Voice: +54 9115169-7323

Av. Figueroa Alcorta, 7350, C1428, CABA, Argentina E-mail: agago@utdt.edu

ACADEMIC APPOINTMENTS

Assistant Professor at UTDT Business School. Oct 2019-Present

Research Affiliate at the Neuroscience Lab at UTDT

EDUCATION

PhD. in Economics, CEMFI (Spain). 2015-2019

Visiting Scholar in Rady School of Management. Sep-Oct 2018

University of California San Diego.

Master in Economics and Finance, CEMFI (Spain). 2009-2011

BA in Economics, Universidad Autónoma de Madrid (Spain). 2003-2008

RESEARCH INTERESTS

Behavioral Economics, Political Economy, Applied Micro.

PUBLICATIONS

"Reciprocity and Uncertainty: When Do People Forgive?" Journal of Economic Psychology, 84, 102362.

"Who Promotes Gender Sensitive Policies?" with Felipe Carozzi. Journal of Economic Behavior & Organization 206, 371-405.

OTHER RESEARCH WORK

"Reshuffling Students to Expand Parochial Altruism: A Field Experiment" with Marina Bosque. Cuadernos Económicos De ICE, 1(99)

WORKING PAPERS

"Confrontation Costs in Negotiations: Bargaining Under the Veil of a Screen".

"Blaming your Predecessor: Government Turnover and External Financial Assistance" with Vicente J. Bermejo, Felipe Carozzi and Jose María Abad.

CONFERENCES

ESA European Meeting, NCBEE, LACEA-LAMES, AAEP	2023
EEA-ESEM, LACEA-LAMES	2022
IAREP	2021
ESA World Meeting, WCES	2020

EWMES	2019
SAEe	2018
Jornadas de Posgrado UIMP, IMEBESS	2017
SAEe	2016
EMINARS AND WORKSHOPS	
Universidad Pontificia Javeriana, JILAEE, UTDT	2023
XV RIDGE Forum Workshop on Political Economy, ESADE, Universidad I Javeriana, UdeSA, CAF	Pontificia 2022
FAIR Workshop – NHH	2021
JILAEE, Experimental Lunch Seminar at University of Chicago, SIES, UNLI	2020
UAM, Sussex Business School, UNAV	2019
Rady School of Management	2018
Briq Summer School, Madrid Microeconomics Graduate Wokshop	2017
Madrid Microeconomics Graduate Workshop	2015
EACHING AND SUPERVISING EXPERIENCE	
Finance.	2020 - Present
UTDT Business School – Master in Management + Analytics.	
UTDT Business School – Master in Management + Analytics. Risk, Uncertainty and Finance.	2020 - Present
	2020 - Present
Risk, Uncertainty and Finance.	2020 - Present
Risk, Uncertainty and Finance. UTDT – Undergrad.	
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management.	2019
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics.	
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision.	2019
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics.	2019 2019 - Present
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics. Business Management (short course).	2019 2019 - Present
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics. Business Management (short course). IESE Business School – Univ. Navarra; Programa TECNUN.	2019 - Present 2017 - 2020
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics. Business Management (short course). IESE Business School – Univ. Navarra; Programa TECNUN. Uncertainty and Information.	2019 - Present 2017 - 2020
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics. Business Management (short course). IESE Business School – Univ. Navarra; Programa TECNUN. Uncertainty and Information. CEMFI; Master in Economics and Finance.	2019 - Present 2017 - 2020
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics. Business Management (short course). IESE Business School – Univ. Navarra; Programa TECNUN. Uncertainty and Information. CEMFI; Master in Economics and Finance. Teaching Assistant for Prof. Guillermo Caruana.	2019 - Present 2017 - 2020 2018
Risk, Uncertainty and Finance. UTDT – Undergrad. Financial Risk Management. UTDT Business School – Master in Management + Analytics. Master Thesis Supervision. UTDT Business School – Master in Management + Analytics. Business Management (short course). IESE Business School – Univ. Navarra; Programa TECNUN. Uncertainty and Information. CEMFI; Master in Economics and Finance. Teaching Assistant for Prof. Guillermo Caruana. Business Management (short course).	2019 - Present 2017 - 2020 2018

GRANTS, SCHOLARSHIPS AND AWARDS

Premio extraordinario de doctorado en Economía y Gobierno - UIMP 2019-2020.

Grant for researchers' mobility to foreign institutions, CEMFI, Rady School of Management (UCSD) 2018.

María de Maeztu Units of Excellence programme, MDM-2016-0684 (2018).

Briq Institute Summer School Scholarship for tuition fees and travel expenses (2017).

Ramón Areces Grant for registration fee in SAEe (2016).

CEMFI Full Scholarship for completion of PhD in Economics (2015-2019).

CEMFI exploration grant for experimental research (2011).

CEMFI MPhil scholarship for living expenses (2010-2011).

CEMFI MPhil scholarship for tuition fees (2009-2011).

Erasmus in University of Cologne (2006-2007).

FUNDED PROJECTS

Comunidad de Madrid (2016-2019): "Finanzas, Innovación y Estrategias: Análisis Económico de la Productividad Empresarial y sus Determinantes". Researcher. Project Coordinator: Gerard Llobet.

ERC Starting Grant agreement 638893 – A Comprehensive Approach to School Choice and Education. Research Assistant. Project Coordinator: Caterina Calsamiglia.

REFEREEING FOR JOURNAL ARTICLES

Journal of Economic Behavior and Organization, The Economic Journal, Journal of the Economic Science Association, Humanities and Social Sciences Communications.

NON-ACADEMIC PROFESSIONAL EXPERIENCE

Quant and Risk Analyst.

2011-2015

Repsol SA (Top 25 Oil&Gas), Risk Department.

- Support in Talisman Energy acquisition process.
- Support in the development of the business strategy to enter the power market in the US and full development and deployment of a market risk methodology.
- Full development of a tailored Ebitda@Risk report for the Refining business unit. Presented personally every six months to the CEO and CFO.
- Exotic and physical option pricing.
- Analysis of sensitivities and market risk levels and VaR calculation & control for every business unit.
- Coordination of the integration of various business units in short term risk IT corporate systems and development of an in-house price and contract repository.
- Development and calibration of risk reports (VaR, Ebitda@Risk, Long Term Risk).

NON-ACADEMIC PUBLICATIONS

"¿Cuánto nos interesa la competencia?" (with Juan Delgado). Nada Es Gratis. 26-08-2010.

"Una solución al problema de la reventa" (with P. I. Hernández). El Economista. 9-10-2017.

"La Pesada Herencia: Cambios de Gobierno y Asistencia Financiera" (with J.M. Abad, F. Carozzi y V. Bermejo). Nada Es Gratis. 02-10-2023