

DIEGO DZODAN

Education

Harvard Business School

MBA , General Management , 1997 — 1999

Activities and Groups:

VP Public Speaking Club

Member of Finance and Consulting Clubs

Universidad de Belgrano

Contador Público, Accounting, 1989 — 1993

Experience

Vice President Sales

SAP Brasil

2009 — Present

Responsible for sales to Large Enterprises.

Country Manager

SAP Colombia & Ecuador

2007 — 2009

Responsible for SAP's operations in Colombia and Ecuador.

Vice President Value Engineering

SAP Latin America

2006 — 2007

Built and managed specialized sales-support team to develop large deals at major corporations in Latin America.

Business Consulting Director

SAP Latin America

2004 — 2005

Launched new division to capture services revenue on largest corporate accounts. P&L responsibility.

Financial Planning Manager

Aluar Aluminio Argentino

2003 — 2004

Responsible for cash flow projections, debt negotiation and financial analysis. Also responsible for risk management and commodities trading.

Co-Founder and General Manager

Certant Inc.

1999 — 2003

Built consulting and software-development firm focused on business strategy and IT solutions.

Senior Consultant and Summer Intern

Andersen Consulting

1998 — 1999

Consulted for corporations, based in U.S., Argentina and Brazil. Responsible for strategy work and proposals.

Financial Planning and Project Finance

Techint Engineering Construction Corporation

1997 — 1997

Designed financial planning and valuation models for emerging markets.

Head of Finance Department in Saudi Arabia

Techint Engineering Construction Corp Middle East

1994 — 1996

Responsible for financial planning and operations of construction project worth US\$ 600 million, concerning insurance, treasury, and trade finance.

Financial Analyst

Techint Engineering Construction Corporation

1993 — 1994

Issued financial reports for top management. Acted as liaison officer between project managers and banks.